

## Coaching Fundamentals



# **Coaching Fundamentals**

for product leaders and executives

## Would you like to...

- empower your employees to make conscious decisions?
- be a more effective sparring partner for your people?
- coach and be coached from day 1 to refine your approach and reflect on your current challenges, relationships and leadership styles?

# Then this program is meant for you!

Coaching Fundamentals will help you feel more confident in your role as a product leader while also teaching you the principles of coaching in a condensed and hands-on format.

This program is highly experiential and transformational.



# **Coaching Fundamentals**

Our Fall Edition 2023 in a nutshell



### Why?

Improve your leadership skills by adopting a coaching habit. Boost your self-awareness and confidence as a product leader.



#### For whom?

Product leaders and PMs with 5+ years of experience in a product role aiming for a leadership position who would like to polish. strengthen and improve their leadership skills. We especially encourage women to apply!



### What?

- 7 remote sessions à 1.5 h
- 1 follow-up reunion
- 1 individual 1-on-1 coaching session
- Certificate



### Where & When?

- 7x Thursdays 3:30–5.30PM CET
- Sep 14 & 21, Oct 5/19/26, Nov 2 + reunion on Dec 7, 2023.
- fully remote
- additional sessions with your buddy



## Immediate Impact

Apply your learnings from Day 1 in class and with your study buddy

## After the program you will be able to...

use a **powerful coaching framework** that works for all types of coaching conversations

apply a set of **10 fundamental coaching skills**, such as goal setting, active listening and accountability.

help your coachees assess their current situation and identify areas for improvement, work through their strengths and overcome their inner critic voices;

increase the effectiveness of all your conversations by bringing in a **coaching mindset of curiosity and self-management**;

better reflect on **your own inner voices**, and the **impact** you (want) to have on the people around you.



## 1:1 Coaching

Tailor the program to your needs

## Individual Coaching Session

To increase your self-awareness and deepen your learning, you will receive **one complimentary 1:1 coaching session** with our trainer Arjanna van der Plas, as part of the program.

## Additional Sessions

If you want to deepen your learning journey and get more personal feedback, we offer an additional coaching package of **3 extra 1:1 coaching sessions** for the discounted price of CHF 550 (excl. VAT).



# Is this for you?

Requirements

Motivation	You are driven to learn coaching principles so you can apply them in your role as a product leader.
Background	5+ years experience in a product role
Time & Place	Ability to attend all 7 2-hour sessions and the reunion. If you miss a session, it will be recorded.
Prep Work	Commitment to invest ± 2 hours for preparation and practicing before each session.
Diversity	We especially encourage women and minorities to apply.



# Application

LevelUp! Coaching Fundamentals

Apply online

Apply by	May 31, 2023
Process	Online Enrollment
Selection	8 participants based on motivation, experience fit and diversity
Confirmation	by June 30, 2023
Start & End	7x 2h from 3:30 to 5:30 PM CET from Sep till Nov 2023, follow-up reunion on Dec 7, 2023



## **Your Coach**

Learning from an experienced and certified coach



### Arjanna van der Plas

Arjanna van der Plas is a formerly Silicon Valley-based leadership coach with a background in strategic product design.

In the past 10 years, she's helped many leaders and experts to overcome mental barriers, and achieve their professional and personal goals. She is also the co-founder of the <u>WOMEN'S HUB</u> in Zürich.

Arjanna is certified as a co-active coach by <u>CTI</u>, the largest in-person coach training school in the world, as well as by the <u>International Coaching Federation</u>.



## Pricing

### **Includes**:

- 7 sessions à 1.5 hours
- prep material for each session
- one individual 1:1 coaching
- a follow-up meeting
- max. 8 people per cohort
- lots of practice and group work
- a study buddy



**CHF 1'490** 

### Partial Scholarship

We have a limited number of partial scholarships available for women and start-ups.



**CHF 1'790** 

## **Buddy Rate**

If you book 2 or more spots.



**CHF 1'990** 

### Corporate Rate

Regular price

**Apply now** 

## Here's what our alumni say about us:



So far one of the best trainings I did.
Great topic, wonderful trainer, great people. Good mix of prep/theory/practice.

It's a really cool program where you actually learn something that you can use in your work and is not yet another theory that works fine in the books but not in real life.

This program is really enlightening.. Learning so much about my own behaviour and values.

As a participant, you are constantly challenged to actively participate. This gives you the opportunity to put what you have learned into practice.

**Colleen Graneto** (product coach, former PM at Airbnb)

Check out the <u>short video</u> for a more indepth review of the program.

I love that we are getting really helpful insights on techniques and practices from multiple sources, and a chance to practice them with others in a safe space.

I give the program 5 out of 5 stars! The trainer is authentic, open and heartfelt, and I really like the focus on 'practice, practice, practice'.



# Questions? Let's talk!

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